



Connecting Ideas to Help You Sell!

Andrea Schnarr, Central Regional DI Sales Manager



Marketing Tools

DI Illustration Tour

Use the client illustration as an effective sales tool.
Learn how in the DI Illustration Tour video!



Form A9685

DI Illustration Tour Presentation

[Watch This Presentation](#)



Schedule a Training Session

Learn strategies to grow your life business and connect with our regionals sales managers. Simply



Sales Strategies

The Agent Forum: Best Tool For the DI Upfront Sale

Illinois Mutual is here to position our agents for success, so along with live sales support, we provide you with the right tools for the upfront sale. If you're not already on our online agent portal, exclusive to agents appointed with Illinois Mutual, you can register at Agent.IllinoisMutual.com. It empowers you to work the way you want with mobile access, and it's full of these benefits to help you sell:

- Create quick quotes for your clients with our 5G® Quote software
- Create and submit an Illustration to build your business
- Watch On Demand Webinars of current selling strategies
- Access our Resource Library full of downloadable or orderable consumer sales

click below to request a training session!

[Request a Training Session](#)

- promotions
- Product Guides
- Reporting capabilities
- AND MORE!

Announcements

Q1 DI Bonus*

Don't forget to submit qualifying business to receive your Q1 DI incentives in 2018's first quarter. Ask me or your internal sales team for details.

Photo Contest Winner for January

Congratulations to agent Jared Gibbs with his winning photo entry titled, Havasupai Falls – Earth's Hidden Gem. Visit our Company website's [Photo Contest Winners' Gallery](#) to see all the monthly winning photos along with the stories behind them.



"Make it a great day!"

Andrea Schnarr, FLMI, ACS

anschnarr@illinoismutual.com

Office: (800) 437-7355, ext. 324

Cell: (309) 253-7161

For case design or illustration support call (800) 437-7355 ext. 719

www.IllinoisMutual.com



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*Qualifying business for 1st Quarter Incentive must be issued and paid for between January 1, 2018 and March 31, 2018.

Policy Form DI105, Disability Income Policy
Policy Form BE105, Business Expense Policy

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